



# SHOW RULES & REGULATIONS

All exhibitors displaying at IFPE 2023 to be held in Las Vegas, Nevada, at the Las Vegas Convention Center from March 14-18, 2023, are required to complete an application, execute the contract for space and SUBSCRIBE TO ALL EXHIBIT RULES AND REGULATIONS. FAILURE TO FOLLOW EXHIBIT RULES AND REGULATIONS MAY RESULT IN CANCELLATION OF THE RIGHT TO EXHIBIT. (ALL EXHIBITS SHALL CONFORM TO ALL FEDERAL, STATE AND LOCAL LAWS AND REGULATIONS.)

The IFPE 2023 Rules and Regulations as described herein have been prepared and approved by the IFPE Management Committee.

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## DEADLINES WITHIN THE SHOW RULES & REGULATIONS

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August 13, 2021	Space application and deposit (25%) due for priority space assignment.
February 28, 2022	Second 50% exhibit space payment due.
September 30, 2022	Final 25% exhibit space payment due.
October 17, 2022	Floor plans for exhibits 1,000 square feet or larger due.
January 16, 2023	Exhibitor Appointed Contractor request form due.
January 16, 2023	Exhibitor Certificate of Insurance due.

## DEFINITIONS

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<b>CONEXPO-CON/AGG 2023</b>	Co-located with IFPE 2023.
<b>COMMITTEES</b>	Individual groups have been appointed by the Exhibition's Management Committee to supervise various aspects of the overall management and execution of IFPE 2023. Committees are comprised of representatives from all product segments and attendee demographics, in addition to Exhibition Management staff.
<b>EARLY TEAR DOWN</b>	Any exhibitor who begins to dismantle or pack part of their exhibit before the close of the exhibition. See Closing Exhibit Stands Early for more information.
<b>EQUIPMENT/SERVICES</b>	Product (equipment or services) displayed by any exhibitor, which comply with the rules for eligibility.
<b>EXHIBIT SPACE</b>	The indoor and/or outdoor area at the Las Vegas Convention Center assigned to an exhibitor for the purpose of displaying eligible products and services based on qualifications and full payment of the said display area.
<b>EXHIBITOR APPOINTED CONTRACTOR</b>	Referred to as an EAC, is any company other than the designated official contractors that provide services such as display installation and dismantling, models, florists, photographers, audio visual firms, etc.
<b>EXHIBITION SPONSORS</b>	The principal sponsors of IFPE 2023 are the Association of Equipment Manufacturers (AEM) and the National Fluid Power Association (NFPA).
<b>HOUSING</b>	All sleeping accommodations, as well as hospitality facilities requested by exhibitors, employees, guests and visitors.
<b>IFPE 2023</b>	Referred to as the Exhibition.
<b>IFPE MANAGEMENT COMMITTEE</b>	The governing body of the Exhibition, which is comprised of NFPA and AEM members.
<b>INSTALLATION &amp; DISMANTLE BADGE</b>	Exhibit staff, helpers and Exhibitor Appointed Contractors who need access to exhibits during the installation or dismantling period on non-Exhibition days require installation and dismantle badges for admittance. See Installation & Dismantle Badges section for more information.
<b>LAS VEGAS CONVENTION CENTER</b>	To be referred hereafter as the LVCC, which includes all indoor facilities, parking lots, marshaling areas and exhibit areas.
<b>LVCVA</b>	The Las Vegas Convention & Visitors Authority, which operates the Las Vegas Convention Center.
<b>EXHIBITION MANAGEMENT</b>	IFPE 2023 is managed by the Association of Equipment Manufacturers (AEM).

# GENERAL SHOW INFORMATION

## EXHIBITION LOCATION, DATES & HOURS

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IFPE 2023 will be held at the Las Vegas Convention Center in Las Vegas, Nevada, USA. Exhibition dates and hours will be:

Tuesday, March 14, 2023	9:00 a.m. – 5:00 p.m.
Wednesday, March 15, 2023	9:00 a.m. – 5:00 p.m.
Thursday, March 16, 2023	9:00 a.m. – 5:00 p.m.
Friday, March 17, 2023	9:00 a.m. – 5:00 p.m.
Saturday, March 18, 2023	9:00 a.m. – 3:00 p.m.

## INSTALLATION & DISMANTLING SCHEDULE

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The following schedule represents the installation and dismantling periods for IFPE 2023. These hours are the standard hours for installation. Exhibitors can have access to their stands 24 hours per day only if given permission in advance by Exhibition Management.

### INSTALLATION SCHEDULE

March 6, 2023	8:00 a.m. – 5:00 p.m.
March 7, 2023	8:00 a.m. – 5:00 p.m.
March 8, 2023	8:00 a.m. – 5:00 p.m.
March 9, 2023	8:00 a.m. – 5:00 p.m.
March 10, 2023	8:00 a.m. – 5:00 p.m.
March 11, 2023	8:00 a.m. – 5:00 p.m.
March 12, 2023	8:00 a.m. – 5:00 p.m.
March 13, 2023	8:00 a.m. – 5:00 p.m.

### DISMANTLING SCHEDULE

March 18, 2023	beginning at 3:00 p.m.
March 19, 2023	8:00 a.m. – 5:00 p.m.
March 20, 2023	8:00 a.m. – 5:00 p.m.

## TARGET INSTALLATION DATES

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Exhibitors will receive their targeted installation dates from the Official General Contractor. Every attempt will be made to ensure that their materials will be delivered to their stand on the day they are scheduled to arrive. Any exhibitor wishing to change their scheduled installation date must submit their request in writing to the Exhibition's Official General Contractor's Freight Department. Additional information will be provided in the Exhibitor Services Manual, which will be available in 2022.

## CLEAN FLOOR POLICY

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A clean floor policy will be implemented for CONEXPO-CON/AGG and IFPE 2023. All crates must be labeled and ready for pick up by 5:00 PM on Sunday March 12 in all halls and lots. Crates not labeled and ready pick-up will be removed regardless of status. Labor and equipment charges will apply if this policy is not met.

All cardboard, fiber cases and access storage items must be labeled and ready for pickup by 1:00 p.m. Monday, March 13, in all halls and lots. All aisles must be 100% clean of product, ladders, gang boxes and any other items that may impede the final aisle cleanup and installation of aisle carpet by 5:00 p.m. Monday, March 13.

## EXHIBITOR DATA

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As part of the application process, exhibitors are required to provide certain corporate or personal information, including but not limited to, name, address, telephone and fax numbers, e-mail addresses and the identity of and information pertaining to contact persons. By submitting an Exhibit Space Application & Contract, the exhibitor acknowledges and agrees that all data provided by the exhibitor in its application may be assigned or otherwise transferred by IFPE to other vendors, and may be otherwise used by the Exhibition Sponsors, in the absolute sole and exclusive discretion of Exhibition Management.

## **FAILURE TO HOLD THE EXHIBITION**

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Should any contingencies prevent the holding of the Exhibition, Exhibition Management will return such portion of the exhibit space payment as may be determined to be equitable by Exhibition Management, in consultation with the Management Committee. Should any contingencies require the moving or postponement of the Exhibition, no refunds will be made.

## **EXHIBITOR REPRESENTATIVE**

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Each exhibitor will be required to appoint at least one individual authorized to represent their company in all dealings with Exhibition Management. Each exhibitor will furnish Exhibition Management with the name of its official IFPE 2023 Representative at the time it submits its space application. This representative shall be authorized to enter into such service contracts as may be necessary and for which the exhibitor shall be responsible. It is the responsibility of the exhibitor to notify Exhibition Management with the name of another representative in case the primary representative is unavailable.

## **EXHIBITOR SERVICES MANUAL**

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The IFPE 2023 Exhibitor Services Manual will be available online for exhibiting companies and non-official contractors in 2022. The manual will contain all necessary information and forms for installation and services as well as registration, housing and official function schedules.

## **EDUCATION PROGRAMS**

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Exhibition Management plans to conduct IFPE Educational Seminars in conjunction with IFPE 2023 to provide a learning opportunity for visitors and exhibitors. Exhibitors are invited to attend these programs but required to pay all applicable educational fees.

# **ELIGIBILITY & EXHIBIT SPACE**

## **ELIGIBILITY**

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Exhibitors must manufacture products, controls, or systems, or provide services related to the hydraulic, pneumatic, electrical, mechanical power transmission, or motion control industries. To be eligible for member prices, please reference Membership Information below.

### **DISTRIBUTORS**

Distributors will only be allowed to display products of other IFPE exhibitors or other companies qualified to be IFPE exhibitors to demonstrate the application of these products as part of a systems integration. Distributors may also display their distribution services or other industry services.

## **MEMBERSHIP INFORMATION**

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To be eligible for member prices (see application or “Exhibit Space Cost and Payment Schedule”), applicants must adhere to the following guidelines set by the National Fluid Power Association.

- Companies who exhibited at IFPE 2020 as NFPA members must maintain their memberships for 2021, 2022 and 2023 to be eligible for member discounts and priority placement at IFPE 2023.
- Companies joining NFPA after IFPE 2020 must have at least three years of membership dues paid in full prior to the Exhibition to receive the member benefits.
- Companies who join NFPA after IFPE 2020 will be credited future dues (Example: a company joining NFPA in January 2021 can receive member benefits at IFPE 2023 by paying dues for 2021, 2022 and 2023). Dues payments made for future years of membership are to be based on the company’s last full year of sales of eligible products or services. Dues monies prepaid for future years to qualify a company for member benefits at IFPE 2023 are non-refundable. Dues payments for the current year of joining are pro-rated to reflect the NFPA fiscal year (July 1-June 30).
- Companies joining NFPA after IFPE 2020 who did not begin operation or were ineligible for membership until after that date are required to pay dues only from the starting date of operation or the date the company became eligible for membership.

**NATIONAL FLUID POWER ASSOCIATION (NFPA)**

Phone: 414-778-3369

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[www.nfpa.com](http://www.nfpa.com)

**EXHIBIT SPACE COST AND PAYMENT SCHEDULE**

**COST OF EXHIBIT SPACE**

The cost of exhibit space is based on the desired amount of square footage multiplied by the appropriate rate. The square footage rate is based on the applicant’s membership affiliation in NFPA and status. The rate structure is as follows:

Affiliation	PRIORITY (Applications received between May 4, 2021 and August 13, 2021) with 200 SF or less	PRIORITY (Applications received between May 4, 2021 and August 13, 2021) with 201 SF or more	POST -PRIORITY (Applications received after August 14, 2021) with 200 SF or less	POST -PRIORITY (Applications received after August 14, 2021) with 201 SF or more
NFPA Member	\$29.80/SF	\$27.25/SF	\$30.70/SF	\$28.05/SF
Non-Member	\$48.55/SF	\$45.55/SF	\$48.55/SF	\$45.55/SF

**PAYMENT FOR EXHIBIT SPACE**

Checks for exhibit space must be made payable to IFPE 2023 and must be in U.S. funds or a draft drawn from a U.S. bank. Credit cards are accepted for exhibit space payments. The following payment schedule must be followed:

The following payment schedule must be followed:

- A deposit of **25%** of the total booth cost is due with application. This is non-refundable. *Applications are not valid without the required deposit.*
- The second **50%** of your total assigned exhibit space must be postmarked on or before February 28, 2022.
- Final **25%** of your total assigned exhibit space must be postmarked on or before September 30, 2022.
- Applications received on or after September 30, 2022 must be accompanied by 100% payment of the exhibit space.
- No exhibitor will be permitted to move into their designated space until the exhibit space is paid in full.
- If space is not paid in full by **January 1, 2023**, Exhibition Management reserves the right to cancel the space.

**EXHIBITOR FREIGHT PACKAGE PLAN**

The cost of exhibit space includes the Exhibitor Freight Package Plan. These services reduce the cost to exhibit and add value to each exhibitor’s investment:

- Check-in and access to the Marshalling yard
- NEW: Advance Warehouse Services to include receipt of materials at the advance warehouse, storage for up to 60 days prior to the show and delivery of materials to the exhibitors’ booth prior to approved target date
- NEW: Unloading and reloading of all shipments whether from Advanced Warehouse or Direct to Show-site *without any additional fees for overtime or special handling. Trucks must arrive by 3PM either at Marshalling Yard or Show-site to be unloaded without additional fees.*
- Cart service for personally owned vehicles during specified days/times
- Small package service (<200lbs) with no overtime or off-target fees
- Delivery of machinery and crates to exhibit space(s) from the marshalling area(s) and pick-up of the same machinery and crates at the close of the Exhibition.
- Removal of all cleating and blocking on inbound shipments, including materials where required.
- Handling of inbound and outbound shipments of exhibit materials to the LVCC, Parking Lots, or any other grounds or exhibit areas used for the Exhibition.
- Spotting crew for mobile/rolling equipment. Planking requirements vary based on type and weight of equipment. Plywood planking is included but additional charges will apply when steel plates are needed.
- Spotting of exhibitor’s machinery or products for the initial installation only, as the equipment is delivered to the exhibitor’s space (provided an exhibitor’s representative is present during the initial placement).
- Exhibit crate removal, storage and return of the crates at the close of the Exhibition.
- Trash removal during dismantling period.

- Daily vacuuming/sweeping the carpet/floor and emptying wastebaskets before the opening of each Exhibition day.
- Standard/inline, exhibits will be furnished with 8-foot-high drape background and 3-foot-high drape partitions. Corner/peninsula will be furnished with 8-foot-high back drape (not 3-foot-high drape partition).

## SPACE REDUCTION POLICY

- Any company decreasing its space before February 28, 2022 must still pay at least the 25% deposit of the original space, regardless of the new space cost. If the new space cost is less than the original 25% deposit, the exhibitor will not be refunded the difference between the new space cost and the original 25% deposit. Overpayments beyond the 25% will be refunded if the reduction occurs before February 28, 2022.
- Any company reducing its space on or after March 1, 2022 but before November 30, 2022 must still pay at least 75% of the original space cost. Payments above the 75% level will be refunded.
- Any company reducing its space on or after December 1, 2022 will receive no refunds.

## CANCELLATION POLICY

*Any notice of cancellation of exhibit space by an exhibitor must be made in writing to Exhibition Management. This cancellation policy does not depend upon whether the exhibit space is resold or re-assigned.*

- At no time will the deposit (25% of space cost) be refunded to an exhibitor canceling its space.
- Any company canceling its exhibit space before February 28, 2022 automatically loses the initial 25% deposit. The remaining balance paid to IFPE will be refunded.
- Any company canceling its exhibit space on or after March 1, 2022 until September 30, 2022 loses 50%. The remaining balance paid to IFPE will be refunded.
- Any company canceling its exhibit space on or after October 1, 2022 until November 30, 2022 loses 75%. The remaining balance paid to IFPE will be refunded.
- Any company canceling its exhibit space on or after December 1, 2022 will not receive any refund due to the late date in which Exhibition Management was informed of the cancellation.

	On or before February 28, 2022	On or after March 1, 2022 and before September 30, 2022	On or after October 1, 2022 and before December 1, 2022	On or after December 1, 2022
25% deposit	No refund	No refund	No refund	No refund
100% payment	75% refund	50% refund	25% refund	No refund

## NATURE OF SPACE ASSIGNMENT

The assignment of space to an exhibitor is not to be construed as a leasing of property. It is merely the granting to the exhibitor of a license to enter upon the designated space for the sole purpose of exhibiting products in conformity with these Rules and Regulations and subject to the terms of certain leases between LVCVA as lessors, and Exhibition Management, as lessee, for the period of IFPE 2023.

## ASSIGNMENT OF EXHIBIT SPACE & PRIORITY FORMULA

### PRIORITY FORMULA

The Priority Formula is used in a number of matters including the assignment of exhibit space. It is as follows:

$$\begin{array}{c} \text{Years of Membership} \\ \text{X 10} \end{array} + \begin{array}{c} \text{Total SF in 2020 Show} \\ \text{100} \end{array} = \begin{array}{c} \text{PRIORITY} \\ \text{NUMBER} \end{array}$$

**DEFINITION OF MEMBERSHIP NUMBER** -- Exhibition Management chooses the company/division with the greatest number of membership years in the National Fluid Power Association (NFPA). An exhibitor must be a current member in good standing of NFPA to have its years of membership used in calculating the membership number.

**DEFINITION OF PAST PARTICIPATION NUMBER** -- Exhibition Management uses the total square footage purchased by an exhibitor for IFPE 2020.

## **EXHIBIT SPACE ASSIGNMENT PROCESS**

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Exhibitors who submit applications and deposits prior to **August 13, 2021** will be a part of the Priority Assignment Process. Every attempt will be made to accommodate exhibitor space requests. The first assignment of exhibit space priority will be based on the above-mentioned priority formula and the designated product concentration areas.

All IFPE 2023 exhibitors who submit their application and 25% deposit by August 13, 2021, will be assigned by priority number and their designated product concentration area. Exhibitors in the Priority Assignment Process with over 10 priority points will receive an appointment time to select their space in the fall of 2021. Exhibitors with less than 10 priority points will be assigned in priority order by product concentration area by Exhibition Management. Applications received after August 13, 2021, will be assigned on a first-come, first-served basis by Exhibition Management.

No applicant will be allowed to select an exhibit space unless the application is signed and payment has been received based on the following schedule:

- Applications received prior to February 28, 2022, must be accompanied by 50% of the total cost of exhibit space.
- Applications received on or after February 28, 2022, but prior to September 30, 2022, must be accompanied by 75% of the total cost of exhibit space.
- Applications received on or after September 30, 2022, must be accompanied by full payment of exhibit space.

Exhibition Management will make every attempt to accommodate every request for space, including the preferred product concentration area and stand dimensions. Exhibition Management reserves the right to reassign exhibitors at any time during the show planning process. If all of the available space has been assigned, a waiting list for space will be kept. When an opening becomes available, exhibit space will be assigned based on the date the application was received.

## **REMANUFACTURED AND USED EQUIPMENT**

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Remanufactured equipment and components may be exhibited by the Original Equipment Manufacturer (OEM) of that product or products for the purpose of showing the role of remanufacturing in the OEM's business. OEM Authorized Remanufacturers may also exhibit remanufactured equipment and components and their services to the industry. Other exhibitors may not exhibit in their space any used or remanufactured equipment.

## **SUB-LEASING OF EXHIBIT SPACE**

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The exhibitor agrees not to reassign, grant, sublease or license the use of space, or any part thereof allotted to them. Exhibitors are not permitted to display separately in their space any equipment, components or products built by non-exhibiting manufacturers or other non-qualifying divisions of exhibiting manufacturers (hereafter "non-exhibiting manufacturers"), unless the space shared is with a member in good standing of one of the principal sponsoring organizations.

If a component made by a non-exhibiting manufacturer is normally furnished as an integral part of the equipment being exhibited, the exhibitor of the equipment may include the component but cannot call any special attention to it. If equipment made by a non-exhibiting manufacturer is normally furnished as an integral part of the component being exhibited, the exhibitor of the component may include the equipment but cannot call special attention to it. In either case, the exhibitor shall pay the non-member space rate for that portion of the exhibit space occupied by the non-exhibiting manufacturer's product, except if the non-exhibiting manufacturer's equipment product occupies 50% or more of the exhibit space, then the non-member space rate will be charged for the entire exhibit space.

## **INTERNATIONAL PAVILIONS**

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Exhibition Management may in its discretion make international pavilion exhibit space available to a non-U.S. construction industry manufacturer trade organization for resale to the organization's members. The organization and each of its exhibitors in an international pavilion shall be subject to, and shall agree to comply with, these exhibition rules and regulations and the guidelines for International Pavilion Organizers, including but not limited to the eligibility requirements and exhibiting only qualifying products. Exhibition Management may in its sole discretion limit the overall size of an International Pavilion and the maximum size of any exhibit space within an International Pavilion.

## **SHARED EXHIBIT SPACE**

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Exhibitors must notify Exhibition Management of their intent to share their allocated space. If an exhibitor does not notify

Exhibition Management, Exhibition Management will take action described under the “Penalties for Violation of Exhibition Rules”. **One exhibiting company name listing is included in the exhibit space costs. If additional listings are requested, a fee of \$500 will be applied for each additional listing.**

## EXHIBITS

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Exhibits are permitted only in the official exhibit areas of the IFPE 2023 Exhibition.

## NO HOTEL EXHIBITS

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The Las Vegas hotels have entered into signed agreements with Exhibition Management not to: (1) rent or assign any public space, or sleeping rooms for exhibit purposes at any time during the official Exhibition days of IFPE 2023 nor (2) permit the use of any public space, or sleeping rooms for entertainment purposes or press conferences during the hours of the official Exhibition days.

## NO OTHER EXHIBITS

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IFPE exhibitors will not exhibit or participate in any exhibit within 100 miles of Las Vegas during the period of the Exhibition (Tuesday, March 14 through Saturday, March 18, 2023). IFPE exhibitors shall not conduct any auctions or sales events within 100 miles of Las Vegas during Exhibition period.

## STORAGE AND PACKING MATERIALS

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The storage of packing boxes, crates, etc. for the duration of the Exhibition is included in the space rates. Proper identification tags will be available at the Contractor Service Desks. Two of these tags must be attached to each piece to be placed in storage. All flammable packing materials such as paper, straw, etc. must be totally enclosed in containers. Materials not complying with these requirements will be considered refuse and disposed of by the cleaners.

# WORK RULES & EXHIBITOR APPOINTED CONTRACTORS

## EXHIBITOR APPOINTED CONTRACTORS

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An Exhibitor Appointed Contractor (EAC) is any company other than the designated official contractors that provide services such as display installation and dismantling, models, florists, photographers, audio visual firms, etc. and need access to your exhibit any time during installation, Exhibition dates or dismantling.

## RULES & REGULATIONS

If the exhibitor wishes to use an EAC, the following rules and regulations must be adhered to by the exhibitor and the EAC. THESE RULES WILL BE STRICTLY ENFORCED. The exhibitor must complete the Non-Official Contractor form in the Exhibitor Services Manual. Also, the exhibitor must inform whether this contractor is authorized to order Exhibition services on the exhibitor’s behalf.

1. Exhibitors must submit a Non-Official Contractor form for all EACs working on their behalf **no later than January 16, 2023**. This form can be found in the Exhibitor Services Manual.
2. The EAC shall refrain from placing an undue burden on the Official Contractors by interfering, in any way, with the official contractor’s work.
3. The EAC will not solicit business on the Exhibition floor during any of the overall days of the exhibition, including installation, Exhibition dates and dismantling.
4. The EAC is responsible for adhering to all rules and regulations requiring badging.
5. If the EAC, in any way, disrupts the orderly conduct of business by any of the official contractors, or impairs the smooth installation and dismantling of the exhibition, the EAC will immediately cease such disruption or be removed from the exhibition site. Exhibition Management will have the final decision in such instances.
6. EACs who provide installation and dismantling services will be sent the proper information from the Exhibitor Services Manual upon receipt of request by the authorizing exhibitor.

In performing work for their clients, the EAC shall cooperate fully with the Official Contractors and shall comply with existing labor regulations or contracts as determined by the commitments made and obligations assumed by Exhibition Management in



any contracts with the Official Contractors. Failure to comply with these regulations will result in refusal or loss of authorization to perform services and immediate removal from the Exhibit site.

Exhibition Management has entered into an agreement with Exhibitor Appointed Contractor's Association (EACA) to screen and vet all Exhibitor Appointed Contractors. Information on registering Exhibitor Appointed Contractors will be available in the Exhibitor Services Manual.

### **INSURANCE REQUIREMENTS FOR EXHIBITOR APPOINTED CONTRACTORS**

Exhibitor Appointed Contractors must provide Exhibition Management with a Certificate of Insurance for workers' compensation and employers' liability, comprehensive general liability, and automobile liability insurance. The policy must provide the minimum limits listed below:

1. The workers' compensation and employers' liability insurance must provide a minimum limit of \$500,000 and meet the requirements established by the State in which the show is being held.
2. Comprehensive general liability coverage must provide at least \$1 million/\$2 million in coverage.
3. Automobile liability should include all owned, non-owned, and hired vehicles with limits of \$1,000,000 bodily injury and \$1,000,000 property damage liability.

The exhibitor appointed contractor should name the Exhibition Management, the Exhibition Sponsors, the Exhibition Owners, and the General Contractor as additional insureds.

### **SERVICES PROVIDED REGULATIONS**

Exhibitor appointed contractor/independent contractor services will be limited to the erection, dismantle, and preparation of display materials only. Labor and/or services for the installation and dismantling of products to be displayed by exhibitors must be contracted from the Official Contractor designated by Exhibition Management for that service. Exhibitor appointed contractors/Independent Service Contractors must submit a Certificate of Insurance to Exhibition Management no later than 30 days prior to the commencement of installation.

The Official Contractor will handle the use of power washers to clean equipment. The use of power sprayers or spray paint to touch up equipment and tires will only be allowed in designated areas in the marshaling and assembly areas. Exhibitors and their employees can hand wipe, buff or touch up paint (with brushes) their own equipment and display pieces within the exhibitor's assigned exhibit space; exhibitor appointed contractor are not permitted to perform these services.

The LVCVA requires Exhibitor Appointed Contractors to abide by certain guidelines and regulations. These regulations are detailed as an attachment to the Exhibition rules & regulations.

### **WORK RULES: EXHIBIT INSTALLATION, OPERATION AND DISMANTLING**

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All work involved in the erection and dismantling of exhibits or the movement of freight in the LVCC is under the official contractor's jurisdiction. Exhibitor appointed contractor services will be limited to the erection, dismantle, and preparation of display materials only. Labor and/or services for the installation and dismantling of products to be displayed by exhibitors must be contracted from the Official Contractor designated by Exhibition Management for that service. Exhibitors are expected to comply with the official contractor's union requirements in effect at the LVCC.

In the interest of the exhibitors, Exhibition Management has selected certain firms as official contractors for such services as cartage and handling of exhibit shipments; rental of furniture and other stand equipment, decorations, signs, flowers, etc. All service contractors selected by Exhibition Management employ appropriate union personnel. Exhibitors must use the Official Contractor for drayage and rigging, hanging truss, electrical, plumbing, custom cleaning (please refer to the Exhibitor Appointed Contractors section for details), and food service.

For other services, exhibitors desiring to use contractors other than those officially appointed by Exhibition Management should refer to the Exhibitor Appointed Contractors section.

### **GRATUITIES TO EXHIBIT LABOR**

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Exhibition Management and Exhibition contractors have established a strict "no tipping" rule. Exhibitors must observe this rule during the entire period of the installation, show, and dismantling periods. It is prohibited to give any amount of gratuity, tips or gifts of any kind to workers, foremen or anyone else connected with the hauling of equipment or setting up or removal of the exhibit. Any infractions should be reported to Exhibition Management or a floor manager immediately. The official contractor

has agreed to refuse acceptance of any timecard to which a tip has been added. There will be no gratuities included on any drayage invoices.

Any exhibitor who pays gratuities to labor is acting not only against their own interest, but against the interest of the Exhibition. Any exhibitor who is solicited for a gratuity should report such solicitation immediately either to Exhibition Management or to an official with the Official Contractor.

## BUILDING & OPERATING YOUR STAND

### AMERICANS WITH DISABILITIES ACT (ADA)

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All exhibiting companies are required to follow the Americans with Disabilities Act (ADA) and are encouraged to be sensitive, and as reasonably accommodating as possible, to attendees with disabilities. Information regarding ADA compliance is available from the U.S. Department of Justice.

Under ADA's regulations, the definition of "service animal" is limited to a dog or miniature horse that is individually trained to do work or perform tasks for an individual with a disability. The task(s) performed by the dog must be directly related to the person's disability.

### ANIMALS

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#### Service Animals

Service animals are always welcome. Refer to the American Disabilities Act (ADA) for the definition of a service animal.

#### Animals in Exhibit Spaces

Animals, with the exception of fish, are not allowed in the building overnight. Permission for any animal to appear at the show or booth must be approved by Exhibition Management and the LVCC. The animal must be pertinent to the booth or exhibiting company. A separate certificate of insurance (COI) must be submitted in the amount of \$1 million combined single limit bodily injury and broad form property damage coverage, including broad form contractual liability, naming the Exhibition Sponsors, Exhibition Management, and the Las Vegas Convention Center as additional insured. Please submit a request for approval by November 1, 2022 with appropriate COI to Exhibition Management Operations at [Operations@conexpoconagg.com](mailto:Operations@conexpoconagg.com) and send to [boothplans@lvcva.com](mailto:boothplans@lvcva.com).

### DEFACING OF BUILDING OR EXHIBIT FACILITIES

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Each exhibitor is liable for any defacing or damage from their own acts to the exhibit building or exhibit facilities. Painting of the floor in exhibit spaces will not be permitted, and no floor coverings may be attached or adhered (except carpet tape) in any manner whatsoever without the written consent of the LVCVA. Exhibition Management will charge exhibitors for any damage.

The portion of the columns or obstruction that are entirely within the limits of an exhibit space may be covered by the exhibitor but must meet the height guidelines stated within these rules. All column covers must meet with the approval of the Safety Department of the LVCVA and Exhibition Management.

### DRONE POLICY

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Unmanned Aerial Systems includes all the following: UAV – Unmanned Aerial Vehicle, RPAS – Remotely Piloted Aircraft System, RC Model Aircraft Drone.

#### During Exhibit Hours

Unmanned Aerial Systems (UASs) are allowed to be used indoor or outdoor at the LVCC within an exhibit space during show hours with the following requirements:

- Exhibitor **MUST** submit safety plans and evidence of adequate insurance for the operation of the UAS and receive permission from Exhibition Management prior to installation. Please submit safety plan and time of flight to [operations@conexpoconagg.com](mailto:operations@conexpoconagg.com) and [boothplans@lvcva.com](mailto:boothplans@lvcva.com).
- Drones/UASs carrying weapons are prohibited.

- Drones/UASs must weigh less than 55 pounds.
- Drones/UASs are restricted to within your defined booth space only.
- Drones/UASs must be flown in a fully enclosed area/cage (including ceiling) using netting, plastic, or other safety measures. Tethering is not an approved safety measure. Netting should be of a flame-retardant material and must be sturdy enough to prevent the UAS from breaking or escaping the enclosure.
- No attendees will be allowed within the enclosed area.

#### **During Non-Show Hours**

Drones can be flown outdoors, before or after show hours with Exhibition Management and LVCC approval, in addition to FAA approval.

- Exhibitor **MUST** submit safety plan and receive permission from Exhibition Management prior to installation. Please submit safety plan and time of flight to [operations@ifpe.com](mailto:operations@ifpe.com) and [boothplans@lvccva.com](mailto:boothplans@lvccva.com).
- Obtain FAA request form at [www.faa.gov/waiver\\_request/](http://www.faa.gov/waiver_request/). FAA approval notice should be sent to the Official Service Contractor. The FAA request requires a safety plan, detailing the precautions to follow the above regulations, time and location the drone will be flown and details on the operator.
- Drones flown indoors during non-show hours need to adhere to the during exhibit hour regulations listed above under during exhibit areas.

### **EXHIBIT DESIGN AND USE OF EXHIBIT SPACE**

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These rules and regulations are designed to allow each exhibitor the opportunity to maximize the use of its space without infringing on the ability of the surrounding exhibitors to maximize use of their space. **No portion of a machine, product or display piece may extend beyond the boundaries of the exhibitor's assigned exhibit space.** All machinery and equipment must be set back at least 6 inches from all aisle ways for safety purposes.

Any demonstration or activity that results in excessive obstruction of aisles or prevents ready access to a nearby exhibitor's stand shall be suspended for any period specified by Exhibition Management.

### **EXHIBIT HEIGHT & HANGING SIGN REGULATIONS**

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#### **STANDARD EXHIBITS**

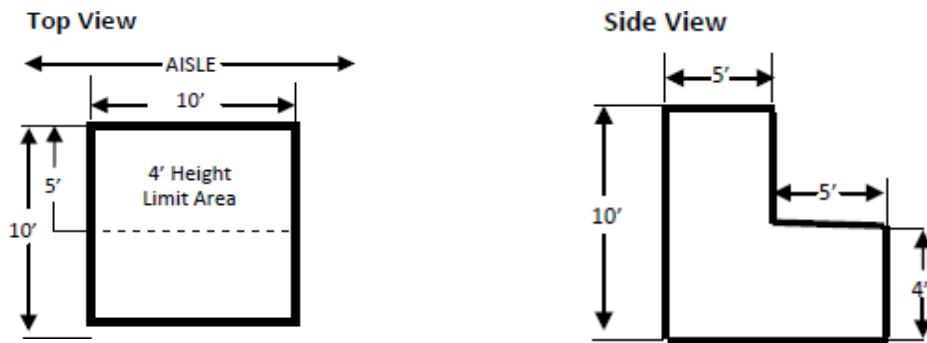
Standard exhibits are defined as exhibits with a depth of less than 20 feet regardless if they are in an inline or perimeter (open on one side to the aisle), corner (open on two sides to the aisle) or peninsula (open on three sides to the aisle) configuration.

#### **Height**

Exhibit materials, components and identification signs will be permitted to a maximum height of **10 feet (3 meters)**. **(There is no height limit for product and/or machinery. Please note ceiling height of the LVCC. Each exhibit area's height will be published in the Exhibitor Service Manual.)**

NOTE: Standard booths are furnished, at no charge, with 8-foot-high drape background and 3-foot-high drape side partitions. 10-foot drape can be purchased for an additional cost through the Exhibitor Service Manual. Drape provided for these booths is considered a "finished backwall".

- There is a 5-foot setback for exhibit materials taller than 4 feet for solid objects. (Items such as truss columns are generally accepted as they usually do not interfere with sight lines.)
- Exhibitors are required to have a plain finished back wall (standard drape is 8 feet high). Company identification and/or graphics are not allowed on the back wall facing the neighboring exhibitor.
- No signage may face into an adjoined exhibit within 3 feet of the neighboring exhibit.
- Hanging signs or hanging truss are NOT permitted in standard exhibits.
- All machinery must be set back 6 inches from all aisles for safety purposes.



### CORNER EXHIBITS (WITH A DEPTH OF 20 FEET OR MORE)

Corner exhibits are defined as an exhibit located on a corner (two sides open to aisles) with a depth of 20 feet or more totaling 400 square feet or more. Exhibition Management does provide pipe and drape between exhibit stands for corner exhibits with a depth of 20 feet or more.

#### Height

Exhibit materials, components and identification signs will be permitted to a maximum height of **15 feet (4.5 meters)**. **(There is no height limit for product and/or machinery. Please note ceiling height of the LVCC. Each exhibit area's height will be published in the Exhibitor Service Manual.)**

- Exhibits can be arranged based on the cubic content concept. Cubic content is defined as the ability to utilize the total contracted exhibit space within the 15-foot height restriction.
- If exhibitors chose to have a backwall, it must be a plain finished back wall facing into the neighboring space.
- Company identification and/or graphics are not allowed on the back wall facing the neighboring exhibitor.
- All machinery must be set back 6 inches from all aisles.

#### Hanging Signs

- Hanging signs and/or graphics will be permitted to be hung at an unlimited height.
- Hanging signs and/or graphics must be hung 5 feet from neighboring exhibits on all sides.
- Exhibitors are fully responsible for all costs associated with rigging installation and dismantle of their hanging signs above their exhibits. All hanging sign assembly and rigging must be arranged through the Official Contractor.
- Structural Integrity and Las Vegas Convention Center Rules — The maximum weight for hanging signs is 1,500 pounds. All hanging signs are subject to approval of the LVCC, and drawings must be reviewed and approved by the customer account manager at the LVCC and should be sent to [boothplans@lvcca.com](mailto:boothplans@lvcca.com) by October 17, 2022. Exhibitors are encouraged to use lightweight materials in the construction of hanging signs to eliminate excessive stress to the facility ceiling structure.
- Exhibitors are fully responsible for all costs associated with rigging installation and dismantle of hanging signs above their exhibit space(s). All hanging sign assembly and rigging must be arranged through the Exhibition's Official Contractor.

### PERIMETER EXHIBITS (WITH A DEPTH OF 20 FEET OR MORE)

Perimeter exhibits are defined as an exhibit located against a wall (one side open to the aisle) with a depth of 20 feet or more totaling 400 square feet or more. Exhibition Management does not provide pipe and drape between exhibit stands for perimeter exhibits with a depth of 20 feet or more.

#### Height

Exhibit materials, components and identification signs will be permitted to a maximum height of **15 feet (4.5 meters)**. **(There is no height limit for product and/or machinery. Please note ceiling height of the LVCC. Each exhibit area's height will be published in the Exhibitor Service Manual.)**

- Exhibits can be arranged based on the cubic content concept. Cubic content is defined as the ability to utilize the total contracted exhibit space within the 15-foot height restriction.
- All machinery must be set back 6 inches from all aisles.

### **Hanging Signs**

- Hanging signs and/or graphics will be permitted to be hung at an unlimited height.
- Hanging signs and/or graphics must be hung 5 feet from neighboring exhibits on all sides.
- Exhibitors are fully responsible for all costs associated with rigging installation and dismantle of their hanging signs above their exhibits. All hanging sign assembly and rigging must be arranged through the Exhibition's Official Contractor.
- Structural Integrity and Las Vegas Convention Center Rules — The maximum weight for hanging signs is 1,500 pounds. All hanging signs are subject to approval of the LVCC, and drawings must be reviewed and approved by the customer account manager at the LVCC and should be sent to [boothplans@lvcca.com](mailto:boothplans@lvcca.com) by **October 17, 2022**. Exhibitors are encouraged to use lightweight materials in the construction of hanging signs to eliminate excessive stress to the facility ceiling structure.

### **PENINSULA EXHIBITS (WITH A DEPTH OF 20 FEET OR MORE)**

Peninsula exhibits are defined as an exhibit that is open on three sides to the aisle, with a depth of 20 feet or more totaling 400 square feet or more and shares a common back wall with another exhibiting company. Exhibition Management does provide pipe and drape between exhibit stands for peninsula exhibits with a depth of 20 feet or more.

### **Height**

Exhibit materials, components and identification signs will be permitted to a maximum height of **20 feet (6 meters)**. **(There is no height limit for product and/or machinery. Please note ceiling height of the LVCC. Each exhibit area's height will be published in the Exhibitor Service Manual.)**

- Exhibits can be arranged based on the cubic content concept. Cubic content is defined as the ability to utilize the total contracted exhibit space within the 20-foot height restriction.
- If exhibitors chose to have a backwall, it must be a plain finished back wall facing into the neighboring space.
- Company identification and/or graphics are not allowed on the back wall facing the neighboring exhibitor.
- All machinery must be set back 6 inches from all aisles.

### **Hanging Signs**

- Hanging signs and/or graphics will be permitted to be hung at an unlimited height.
- Hanging signs and/or graphics must be hung 5 feet from the back of the exhibit space to avoid encroaching on the neighboring exhibitor.
- Exhibitors are fully responsible for all costs associated with rigging installation and dismantle of their hanging signs above their exhibits. All hanging sign assembly and rigging must be arranged through the Exhibition's Official Contractor.
- Structural Integrity and Las Vegas Convention Center Rules — The maximum weight for hanging signs is 1,500 pounds. All hanging signs are subject to approval of the LVCC, and drawings must be reviewed and approved by the customer account manager at the LVCC and should be sent to [boothplans@lvcca.com](mailto:boothplans@lvcca.com) by **October 17, 2022**. Exhibitors are encouraged to use lightweight materials in the construction of a hanging sign to eliminate excessive stress to the facility ceiling structure.

### **ISLAND EXHIBITS**

Island exhibits are defined as an exhibit that is open on all sides to the aisle.

### **Height**

Exhibit materials, components and identification signs will be permitted to a maximum height of **20 feet (6 meters)**. **(There is no height limit for product and/or machinery. Please note ceiling height of the LVCC. Each exhibit area's height will be published in the Exhibitor Service Manual.)**

Exhibits can be arranged based on the cubic content concept. Cubic content is defined as the ability to utilize the total contracted exhibit space within the 20-foot height restriction.

### **Hanging Signs**

- Hanging signs and/or graphics will be permitted to be hung at an unlimited height.
- Hanging signs and/or graphics can be placed on the perimeter on all sides of the exhibit.
- Exhibitors are fully responsible for all costs associated with rigging installation and dismantle of their hanging signs above their exhibits. All hanging sign assembly and rigging must be arranged through the Exhibition's Official Contractor.
- Structural Integrity and Las Vegas Convention Center Rules — The maximum weight for hanging signs is 1,500 pounds. All hanging signs are subject to approval of the LVCC, and drawings must be reviewed and approved by the Customer Account Manager at the LVCC and should be sent to [boothplans@lvcca.com](mailto:boothplans@lvcca.com) by **October 17, 2022**. Exhibitors are encouraged to use

- lightweight materials in the construction of a hanging sign to eliminate excessive stress to the facility ceiling structure.
- All machinery must be set back 6 inches from all aisles.

## PIPE & DRAPE

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Standard exhibit will be furnished with an 8-foot-high drape background and 3-foot-high drape partitions. In addition, corner, and peninsula spaces will be furnished with back drape. Island and perimeter spaces will not be provided drape.

## CANOPIES AND MULTI-LEVEL OR COVERED EXHIBIT STANDS

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Canopies, false ceilings, and umbrellas will be permitted to a height that corresponds to the height regulation for the exhibit space. For example, canopies will not exceed 10 feet (3 meters) in height in a standard exhibit space configuration. Canopies, false ceilings, and umbrellas will not be used for identification or display purposes except as would normally be allowed for any exhibit component within the regulations set for the exhibit configuration. The LVCVA fire and safety regulations are included as an attachment to the Exhibition Rules & Regulations.

Definitions:

**Multi-Level** – any occupied second story or greater, which is accessible by an approved means of egress.

**Covered Area** – Any area that covers the exhibit space and prevents the building fire sprinkler system from discharging water unobstructed to the floor. This will include single-story exhibits with ceilings, upper-deck exhibits, roof, overhead lighting installations, and any materials hanging or installed overhead that are not recognized as acceptable for use under fire sprinkler systems by fire code.

**Means of Egress** – An approved stairway or ramp constructed to the specifications of the code used for access and exiting.

LVCC Regulations:

1. Multi-level or covered contiguous areas in excess of 1,000 square feet are required to have a fire sprinkler system installed under the entire area and every level of the exhibit when the following conditions apply:
  - a. The exhibit is used if an event is seven calendar days or longer
  - b. The exhibit contains display vehicles
  - c. The exhibit contains open flame.
  - d. The exhibit contains hot work.
2. Any upper-deck area to be occupied must have an approved plan with an engineering stamp registered in the state of Nevada.
3. Multilevel areas that are greater than 300 square feet or will occupy more than nine persons will have at least two remote means of egress.
4. Means of egress show be of an approved type and constructed to the requirement of the code.
5. Spiral staircases are not allowed. Spiral stairways are not an approved means of egress.
6. Exhibits with multi-level or covered areas exceeding 300 square feet in size will require the installation of battery-operated smoke detectors. Any covered area that is also enclosed will require the installation of batter-operator smoke detectors regardless of the size of the area. All smoke detectors will emit an audible alarm that can be heard outside of the area.
7. Any single-level exhibit over 1,000 square feet or exceeding 300 square feet of contiguous covered area and all multiple-level exhibits must submit a CAD formatted booth plan to [boothplans@lvaca.com](mailto:boothplans@lvaca.com) and [operations@ifpe.com](mailto:operations@ifpe.com).
8. Under certain circumstances, it may be necessary by the Safety and Fire Prevention Office to require a fire watch for an exhibit.

## PLATFORMS

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Equipment and viewing platforms are not limited in height, but the platform may not exceed the height of the equipment.

## SIGNS ON EXHIBITS OR PRODUCTS

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No company sign or advertising indoors shall be displayed on exhibits and/or products at a height that exceeds the height

regulations for the exhibitor's stand (for height regulations, please see page 11-13), except that the permanently affixed name, trademark, or insignia of the exhibitor and its customer used on a product as sold may be carried on the product exhibited.

## **EQUIPMENT SALES, SOLD SIGNS & CUSTOMER NAMES**

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An exhibitor may receive orders for or sell its equipment during the Exhibition and shall be responsible for collecting and paying any applicable local, state, and federal taxes, and obtain any necessary licenses needed to sell merchandise.

"SOLD" signs, "FOR SALE" signs or signs listing the price are allowed within the below guidelines. Financing information, rental rates or lease rates can also be displayed within the below guidelines. Permanently affixed customer names may be included on products but are limited to eligible products and cannot be included on any signs or literature.

For Sale/Sold/Price Display Guidelines:

- For Sale/Sold/Price signs displayed indoors must be within the height limits of the exhibitor's stand type (i.e., if an inline 100 sf space, signage must be within 10 feet). For Sale/Sold/Price signs displayed outdoors must be within 50 feet of the ground.
- To use the CONEXPO-CON/AGG or IFPE logo on a For Sale/Sold/Price display sign, the exhibitor must correctly use the logo per show guidelines on the show website.
- For Sale/Sold/Price display signs must be professionally designed, printed and displayed, (not handwritten) and on at least 110 lb. cover weight paper. Professionally produced clings, and magnets, and decals are allowed.
- For Sale/Sold/Price display signs shall be of appropriate size, based on equipment dimensions:
  - Work tools (less than 2 feet in height)- For Sale/Sold/Price display sign shall not exceed 8 ½ in. x 11 in.
  - Small to medium-sized equipment (2-10 feet in height) – For Sale/Sold/Price display sign shall not exceed 16 in. x 20 in.
  - Large equipment (over 10 feet in height) – For Sale/Sold/Price display sign shall not exceed 24 in. x 36 in.
- All signage shall be company or show branded.
- Show Management reserves the right to remove any sign that doesn't follow the above guidelines or is deemed objectionable in the sole discretion of Exhibition Management.

## **STAFFING EXHIBIT DURING EXHIBITION DAYS**

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Exhibitors are required to staff their exhibition with a reasonable number of exhibitor personnel present in the exhibit stand at all times during the Exhibition dates and hours.

## **TOWERS**

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A tower is considered a freestanding exhibit component separate from the main exhibit fixture that is used for identification and display purposes only.

1. Towers will be permitted to a height and depth that correspond to the height regulations for the appropriate exhibit configuration of which they are a part. For example, towers that are part of a peninsula exhibit will not exceed 20 foot (5m) in height.
2. All towers in excess of 12 foot (3.66m) must have drawings available for inspection by Exposition Management and the Official Contractor during the time the tower is being erected, exhibited, and dismantled at the Exhibition. The plans must include a signature or stamp of a reviewing structural engineer indicating that the structure designed is properly engineered for its proposed use. A signature of an authorized official of the exhibit building company indicating that the structure is built in compliance with the details and specifications set forth on the drawings must also be included.

## **EXTRA LIGHTING**

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All special illumination must be indirect and completely shielded so as to eliminate glare and interference with other exhibitors and guests. The use of flashing or rotating lights will not be allowed. Products on display which have such lighting must be pre-

approved by Exhibition Management. All lighting must be in compliance with LVCVA's Halogen Light policy.

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## ILLUMINATION

Electricity is the sole permissible agent for illumination purposes.

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## INFLATABLE OBJECTS

Exhibition Management and the facilities must approve the use of balloons. Please send balloon plans by October 17, 2022 to [Operations@ifpe.com](mailto:Operations@ifpe.com) and the LVCC at [boothplans@lvcva.com](mailto:boothplans@lvcva.com) for approval.

Helium-filled balloons and other inflatable objects are permitted indoors, within the height restrictions of the exhibit space and within the confines of the assigned exhibit space. Balloons must be at least 36 inches in diameter and must be tethered. No helium balloons or blimps may be flown around the exhibit halls.

Helium gas cylinders for refilling must be secured in an upright position on safety stands with the regulators and gauges protected from damage. Overnight storage of helium or compressed air cylinders in the building is prohibited.

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## LANDSCAPING MATERIALS

Exhibitors are required to remove and dispose of all landscaping materials (including sand, stone, gravel, dirt, mulch, railroad ties, carpet, and exhibit materials) placed in their exhibit space. If an excessive amount is expected to be removed at the conclusion of the show, please contact the Official General Service Contractor for rates and arrangements. Exhibitors will be charged for the removal and disposal of any materials left in the exhibit space at the close of the dismantling period.

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## MOTION & NOISE CONTROL

Loudspeakers of any kind must be directed toward the interior of the exhibitor's exhibit space. Speakers may not face aisles or other exhibitors' booths.

Demonstrations found by Exhibition Management to be objectionable due to noise or sound pressure/vibration level will be closed down. Exhibitors shall be responsible for supervising the actions of employees, visitors or spectators testing display equipment located in their exhibit area. Exhibitors must make every effort to respond to neighboring exhibitors' complaints concerning noise, sound and/or vibration nuisances.

Exhibition Management will intervene if necessary and reserves the right to shut down exhibits deemed objectionable by Exhibition Management. Floor managers in each Exhibition location will rove through the exhibit areas monitoring the decibel level during Exhibition hours. Exhibition Management recommends noise levels not to exceed 85 decibels. Measurements will be taken at a distance no greater than 10' from the offending display.

1. **First Warning** -- The exhibitor shall be issued a written warning indicating a violation has occurred and instructing the exhibitor to immediately lower the noise level.
2. **Second Warning** -- The source of the noise shall be shut off for a maximum of one hour.
3. **Third Warning Final** -- The source of the noise shall be shut off for the remainder of the Exhibition. There will be no refund, in whole or in part, of any exhibit fees.

**Exhibitors who plan to demonstrate equipment, have entertainment acts, etc. must submit the In-Booth Event form that will be provided in the Exhibitor Services Manual. Exhibitors may be asked to coordinate or schedule their events with other exhibitors in the exhibit area to maintain an acceptable decibel level within the area.**

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## SOUND DEVICES, MOVIES, SLIDES, VIDEOS & TV

Audiovisual presentations and closed-circuit exhibitor-generated materials are permitted within an exhibit space if they are not operating to the detriment of a neighboring exhibitor. Exhibitors should be aware that music played in their booths, whether live or recorded, may be subject to laws governing the use of copyrighted compositions. Authorized licensing organizations, including



but not limited to ASCAP, BMI and SESAC, collect copyright fees on behalf of composers and publishers of music. It is the exhibitors' responsibility to be informed of copyright laws and submit fees to the appropriate organizations.

Recording, filming, taping with handheld or tripod-mounted video equipment on the Exposition grounds during Exhibition hours is prohibited without the permission of both Exhibition Management and the exhibitor or exhibitors being recorded, and these activities cannot interfere with exhibit operations or pedestrian traffic. Radio and television reporters and camera operators must obtain and wear official press credentials during their visits, and their activities cannot interfere with exhibit operations nor pedestrian traffic.

### **MUSIC LICENSES**

Exhibition Management secures the necessary music licenses with ASCAP on behalf of all exhibitors. Exhibitors are allowed to play live or recorded music in their exhibit space.

### **INTELLECTUAL PROPERTY**

Exhibitors shall be responsible for securing any and all necessary licenses or consents for any patented inventions or other intellectual property in connection with their exhibit, housing, and hospitality facilities at the Exhibition. Exhibition Management is authorized to record and use audio/visual materials recorded at IFPE 2023.

## **SUBMISSION OF FLOOR PLANS FOR 1,000 SQUARE FEET OR LARGER**

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Exhibitors with exhibit space of 1,000 square feet or larger must submit a detailed floor plan to Exhibition Management for approval **no later than October 17, 2022** to [operations@ifpe.com](mailto:operations@ifpe.com). The floor plan should include the following:

- Dimensions, height, and descriptions of all structures in the exhibit, including signs, offices, walls, drapes.
- **Details of equipment displayed, including location within the exhibit space, height, weight, and length.**
- **Demonstration plans including details of equipment used, safety precautions planned, and timing of planned demonstration.**

All plans will be treated in strict confidence. All exhibitors will receive documented approval from Exhibition Management of their floor plans. Companies that do not receive written approval should not assume approval has been granted. Exhibitors and EACs are required to comply with all exhibit space regulations when designing their company's exhibit. Exhibition Management recognizes floor plan modification can happen during show planning; however, these modifications can impact neighboring exhibitors. Any modifications to the approved floor plan made prior to installation by the exhibitor or their appointed contractor must be resubmitted for approval. Any modifications to the approved floor plan made onsite during installation must be approved by Exhibition Management prior to implementing the change. Modifications made without the consent of Exhibition Management may be denied and any costs incurred are at the expense of the exhibitor.

**Please send floor plans by October 17, 2022 to Exhibition Management: [operations@ifpe.com](mailto:operations@ifpe.com)**

All Exhibition rules pertaining to height and sign restrictions do not include the exhibitor's products. Exhibitors are warned not to depend upon measurements scaled from the Exhibition floor plan; if detailed measurements are required, contact Exhibition Management. Exhibitors are cautioned not to arrange for their exhibit construction until written approval of their dimensional sketch has been given by Exhibition Management.

### **LVCVA LOAD LIMITS**

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The floor load limit on the second level of the South Hall is 300 pounds per square foot. All other exhibit areas are unlimited however any equipment 1 million pounds or heavier must submit a detailed floor plan to the LVCC Building Engineering Department – [boothplans@lvcva.com](mailto:boothplans@lvcva.com).

## **ADMISSION TO EXHIBITS**

### **REGISTRATION**

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Anyone attending the Exposition will be required to register and agree to comply with the Exposition Rules. Exhibitors who have been assigned exhibit space for the Exposition will be required to register all exhibit staff for a show badge, this includes EACs, entertainment, and anyone else that needs access to the show floor during show hours. Information regarding this process will be included in the Exhibitor Service Manual and available online. We strongly recommend that all exhibiting personnel register

online and in advance of the Exposition.

## NON-EXHIBITING VENDOR REGISTRATION

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IFPE is implementing a non-exhibiting vendors (NEV) policy for the show. The policy is as follows:

- Registration fees for non-exhibiting vendors is \$549 for AEM members, and \$749 for non-AEM members.
- Non-exhibiting non-member vendors are permitted to attend all Official show days.
- Non-member NEVs may return for future CONEXPO-CON/AGG & IFPE shows.
- No merchandise, literature, giveaways or roller bags are permitted on the show floor during show hours.

Membership Affiliation	Member	Non-Member
Badge Price	\$549	\$749
Show Access	All show days	All show days
Return Admittance	Allowed	Allowed

*\*AEM, NSSGA, NRMCA, NFPA and PTDA members*

The recommended 2023 NEV fees reflect the overall show admission pricing structure change and inclusion of additional transportation value (shuttles and Monorail pass) in these fees. Additionally, the NEV fees still offer companies an admission option to the Exhibition at a significantly lower cost than purchasing exhibit space.

## ADMISSION TO THE EXHIBITS

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Admission to the Exhibition floor will be by badge only. Adequate precautions will be taken to ensure that only authorized persons are admitted to the exhibit area.

## PRE AND POST-SHOW HOUR FUNCTIONS

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Attendee registration badges will not provide access to the exhibit areas during non-Exhibition hours. If an exhibitor wishes to have any dealers or customers in their stand during non-Exhibition hours, permission must be received in writing, in advance from Exhibition Management. Permission granted for such a request will only be valid for the time period of two hours prior to the opening of the Exhibition and two hours after the closing of the Exhibition. See In-Booth Events for more information.

## EXHIBITOR ADMITTANCE DURING NON-EXHIBITION HOURS

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### EXHIBITION INSTALLATION & DISMANTLING

Exhibitor staff are allowed to enter the exhibit area during installation and dismantling periods only if they are part of the crew assembling the exhibit space and are identified with an Install & Dismantle credentials obtained from Exhibition Management. Exhibition Management will take immediate and firm steps to remove anyone from the exhibit floor who is not entitled to be there. This action will be particularly prompt in the case of children under the age of 18 who are brought into the Exposition during non-Exposition hours. Spouses, guests, and all labor personnel who are employees in the business and are at the Exposition to assist in installation or dismantling must be registered for an Install & Dismantle badge. Spouses, guests, and all labor personnel who are employees in the business and are at the Exposition to work the exhibit space must also register and pay for an Exhibitor badge by the primary exhibitor contact. An Exhibitor badge can be used for 24-hour show floor access in lieu of an Install & Dismantle badge

### EXHIBITOR APPOINTED CONTRACTORS (EAC) INSTALLATION & DISMANTLING CREDENTIALS

EACs who need access to exhibits during the installation or dismantling periods on non-Exhibition days need an Install & Dismantle Badge for admittance. This will assist in maintaining security and keeping unwarranted personnel out of the exhibit halls. No one will be admitted to the exhibit areas without a work pass or show badge during non-Exhibition days.

Exhibition Management will have a list of all approved exhibitors and EACs. Proof of identification and company affiliation will be required to pick-up installation and/or dismantling badges. Official show badges can be used in lieu of a pass for entrance to the exhibit areas. See Exhibitor Appointed Contractors section for more information.

## CHILDREN

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Under no circumstances will children under 18 years of age be permitted onsite during the installation and dismantling periods. During Exposition hours, children under 18 years of age will be allowed in the Exposition only under the supervision of an adult who is registered to attend the Exposition. Children 5 and under will not be required to purchase a badge but will be badged free of charge for identification purposes. Children 6-17 will be required to purchase a \$10 badge.

## PHOTOGRAPHS & VIDEOS

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Any exhibitor can prohibit the taking of photographs within their exhibit either completely or selectively. Attendees will not be allowed to take photos and/or videos during the installation or dismantling periods without permission from the exhibitor. Attendees will be allowed to take photographs from the aisle during hours of the Exhibition.

# SAFETY & SECURITY

## SECURITY

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Every reasonable precaution will be taken to protect property during the installation, Exhibition and dismantling periods. However, neither Exhibition Management, service contractors nor LVCVA are responsible for the safety of the property of exhibitors from theft, damage by fire, accident, vandalism or other causes. Exhibition Management recommends that exhibitors make special arrangements with the Official Security Contractor of IFPE 2023 for additional protection of their stands.

## SAFETY DEVICES

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The exhibitor agrees to accept full responsibility for compliance with federal, state or local safety, fire and other regulations and to provide and maintain adequate safety devices.

## MOTORIZED CARTS & VEHICLES

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Only approved motorized handicapped vehicles will be allowed on the grounds during exposition days.

## FLAMMABLE MATERIALS

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Fuel and diesel fuel tanks on mobile equipment located indoors do not have to be drained or full, but shall be sealed with a locking cap or taped shut when the machine is positioned. All gasoline tanks for mobile equipment shall be "topped off" or full, sealed with a locking cap or taped shut. Empty, new unused gasoline tanks on small or hand-guided equipment shall not be filled just sealed with a locking cap or taped shut. The storage or use of any flammable liquids or gases in a public assembly building must be approved by the Facility Department of the LVCVA prior to the Exhibition.

No flammable materials of any nature, including decorative material, may be used in any stand. In accordance with federal, state and local fire regulations any fabric used in a stand shall be flameproof.

# PROMOTING YOUR STAND ONSITE

## FOOD & BEVERAGE SERVICE

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Centerplate has exclusive rights to all food and beverage (including bottled water) at the Las Vegas Convention Center facility. Food and beverage consumed, prepared or distributed, including food and beverage items used for promotional purposes, must be purchased through Centerplate and are subject to regulations and permit requirements of the Clark County Nevada Health District, the LVCC and Centerplate.

Alcoholic beverages and food may be served by exhibitors during Exhibition hours provided that:

1. The beverages and food are served in an enclosed area within the boundaries of the exhibitor's rented space or the second story of the exhibit. - OR - The beverages and food are served in an area that is set back at least 5 feet from the aisle or neighboring exhibit.

2. The exhibitor must obtain host liquor liability insurance and provide Exhibition Management with documentation of the insurance.

## **LITERATURE DISTRIBUTION**

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Circulars, catalogs, magazines, folders, and other matter may be distributed only by an exhibitor at the exhibitor's stand and must be related strictly to the products and/or services on display or eligible for display (see Eligible Equipment on page 4) and which are directly available from the exhibitor.

Distribution from stand-to-stand or in the aisles is forbidden, and exhibitors must confine their exhibit activities to the space for which they have contracted.

Strolling entertainment or moving advertisements (robots, persons carrying or wearing signs, etc.) outside an exhibitor's space are not permitted. Repeat violations will result in the confiscation of materials/promotion items involved in the violations. Please see "Penalties for Violations of Exhibition Rules" on page 20.

Only literature published or approved by Exhibition Management may be distributed in the registration area, meeting rooms, exhibit hall (outside the individual stands) or on transportation leased to Exhibition Management.

Canvassing on any part of the LVCC property is strictly prohibited and any person doing so will be requested to leave the premises, and their material will be removed at the same time. The only exception to this rule are those survey organizations who have obtained Exhibition Management approval.

## **LOTTERIES & CONTESTS**

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Drawings and contests, if permitted by law, are allowed in exhibitor's stands. Exhibitors considering a raffle, drawing, give away, game of chance, the use of slot machines or the like in their exhibit stand are encouraged to contact the Nevada Gaming Control Board at 702-486-2000 to confirm that the activity is lawful.

## **PRESS CONFERENCES**

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Any exhibitor holding a press conference must notify Exhibition Management via application form located in the Exhibitor Services Manual. Exhibitors must apply for the meeting room space, make arrangements for the media function and obtain authorization for the event through Exhibition Management. Every effort will be made to accommodate requests, and requests are on a first- come, first-served basis.

Press conferences, briefings or other events involving invitations to accredited media can be held in exhibit spaces or in Exhibition Management-designated meeting rooms.

Events involving an invitation to accredited media must be sponsored and administered by exhibitors, which shall accept responsibility for adherence to the official Exhibition Rules & Regulations. No press conferences will be allowed during Exhibition hours outside of this designated area, including hotel, restaurant or proving ground areas.

## **PRIZES & GIVEAWAYS**

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Distribution of giveaways or a lawful drawing for prizes is permitted in the exhibit area during the Exhibition. Food or beverages (including bottled water) distributed by an exhibitor must be ordered from the Official Facilities Caterer. Exhibitors are responsible for federal, state and local taxes, if any.

## **PROMOTIONAL ITEMS**

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Promotional items directly related to the exhibitor's business and products (company hats, t-shirts, scale models, etc.) may be sold at the Exhibition, if desired. Food or beverages (including bottled water) to be distributed by an exhibitor must be ordered from the Official Facilities Caterer. This is considered a method of promoting interest in the exhibitor's equipment and/or services, similar to the distribution of sales literature, technical information, etc. The exhibitor is responsible for collecting and paying any applicable local, state and federal taxes.

## USE OF IFPE 2023 LOGO

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The exhibitor acknowledges that the IFPE name and the IFPE 2023 Exhibition logo are trademarks owned by NFPA. Appropriate use of the Exhibition name and logo is permitted by companies exhibiting in the 2023 Exhibition who wish to publicize the Exhibition and/or the fact that the exhibitor is participating in the Exhibition. Any reproduction of the Exhibition logo shall include a disclosure of the trademark owners.

Exhibitors may request permission from Exhibition Management to use the IFPE name and Exhibition logo on commemorative items to be given away by the exhibitor. Any request shall be made in writing to Exhibition Management, describing the proposed use, the type of items on which the name and logo would be placed and a statement that such items would not be sold. Exhibition Management reserves the right to deny any request. Requests can be sent to [operations@ifpe.com](mailto:operations@ifpe.com).

## MEETING/FUNCTION SPACE AT THE LAS VEGAS CONVENTION CENTER

### UTILIZATION OF MEETING/FUNCTION SPACE

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IFPE allocates a limited number of meeting rooms at the LVCC and adjacent hotels for meetings, offices, storage, hospitality or entertainment. Therefore, you must either be an exhibitor, sponsor, supporting organization, or official co-located group to reserve meeting space. There is a fee for space based on square footage of the meeting room, and rates vary depending on facility. Space is on a first come, first served basis. Exhibition Management will make every effort to accommodate meeting size needs however due to limited meeting room inventory it may be necessary to place an event in a larger or smaller room and pricing will reflect that need.

Meeting space can be used for social functions, hospitality suites, promotional events, focus groups, research activities, client meetings, staff offices, and staff training. Meeting space cannot be used for exhibits or subleased.

Fees include the usage of the room during specified times, stock tables and chairs for standard room sets (U-shape, classroom style, banquet rounds or conference style). Groups are responsible for all fees and service charges associated with the meeting room during their rental, including room set fees, electrical, patch fees, catering, AV, special staging, special furniture, etc. Nothing can be affixed to meeting room walls or doors without written approval of facility.

### ENTERTAINMENT RULES

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Exhibitors are not allowed to utilize hospitality suites or hold hospitality functions outside their rented space during Exhibition hours. Exhibition hours are: 9:00 a.m. – 5:00 p.m. Tuesday, March 14, through Friday, March 13, and 9:00 a.m. – 3:00 p.m. Saturday, March 18.

### PRE-SHOW FUNCTIONS IN EXHIBIT STAND

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Pre-show functions (either in exhibit stands or meeting rooms) can begin at 7:00 am on all show days.

1. Exhibitors/Groups are required to submit the *In-Booth Event* form to Exhibition Management that provides the details of the event being held before the show opening. This form will be located in the Exhibitor Service Manual.
2. Once the request is submitted, Exhibition Management will follow up with a confirmation to the exhibitor.
3. For exhibit stand functions, Exhibitors are required to staff their booth with one or more security guards (depends on size of the stand) to ensure that attendees stay within the confines of the host exhibitor's exhibit space. The fire watch guards can also serve as the security guards.
4. Exhibitors/Groups wishing to hold meetings on pre-show days (i.e. Monday) will require approval by Exhibition Management because of safety concerns during installation of the show.

### POST-SHOW FUNCTIONS IN EXHIBIT STANDS

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Post-show functions may begin at 5:00 p.m. Tuesday through Friday (events cannot be held on the show floor on Saturday due to the dismantling period) and must conclude by 8:00 p.m.

1. Exhibitors or groups are required to submit the In-Booth Event form to Exhibition Management that provides the details of the event planned before the show opening. This form will be in the Exhibitor Services Manual.
2. Once the request is submitted, Exhibition Management will follow up with a confirmation to the exhibitor.
3. For exhibit space functions, exhibitors are required to staff their space with one or more security guards (depends on size of the space) to ensure that attendees stay within the confines of the exhibitor's space. The fire-watch guards can also serve

as the security guards.

4. Events in meeting rooms on Saturday will require approval by Exhibition Management because of safety concerns during the dismantling of show.

## FIELD TRIPS

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No IFPE exhibitor shall organize any field trips to plants, equipment installations, or other places or events involving the display of the exhibitor's equipment or services during Exhibition period.

# AGREEMENT & ENFORCEMENT OF RULES & REGULATIONS

## CLOSING EXHIBIT STANDS EARLY

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Any exhibitor who begins to dismantle or pack part of their exhibit before the close of the Exhibition will lose their priority number in the next Exhibition and be charged a \$10.00 per square foot penalty. The charge will be based on the exhibitor's total exhibit size (Example: 100 square foot exhibit X \$10 = \$1,000 Penalty).

## CERTIFICATE OF INSURANCE REQUIREMENTS

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Exhibitors must provide Exhibition Management with a Certificate of Insurance for workers' compensation and employers' liability, comprehensive general liability, and automobile liability insurance. The policy must provide the minimum limits listed below:

1. The workers' compensation and employers' liability insurance must provide a minimum limit of \$500,000 and meet the requirements established by the State in which the show is being held.
2. Comprehensive general liability coverage must provide at least \$1 million/\$2 million in coverage.
3. Automobile liability shall include all owned, non-owned, and hired vehicles with limits of \$1,000,000 bodily injury and \$1,000,000 property damage liability.

The exhibitor and/or EAC should name Association of Equipment Manufacturers (6737 W. Washington Street, Suite 2400, Milwaukee, WI 53124), as the certificate holder. The additional insureds must read as follows: National Fluid Power Association, Association of Equipment Manufacturers, Las Vegas Convention Center, National Ready Mixed Concrete Association, The National Stone, Sand & Gravel Association and the Exhibition's Official General Contractor.

The Certificate of Insurance can be emailed to Rainprotection Insurance:

**EMAIL:** [sales@rainprotection.net](mailto:sales@rainprotection.net)

## AGREEMENT TO RULES

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The exhibitor agrees that the exhibiting company and its employees and agents will abide by these rules and by any amendments that may be put into effect by Exhibition Management, provided that such amendments shall not substantially diminish rights or increase the liability of an exhibitor (and written notice is given to exhibitors). The rules may be amended by Exhibition Management as necessary to comply with applicable laws, regulations, accounting rules and pronouncements. The Exhibit Space Application form must be signed by an official of the exhibiting company indicating that these rules have been read and agreed to before any space assignment will be made.

EXHIBITION MANAGEMENT RESERVES THE RIGHT TO RESTRICT ACTIVITIES AND/OR CLOSE EXHIBITS WHICH, IN THE OPINION OF EXHIBITION MANAGEMENT, BECOME OBJECTIONABLE.

This includes persons, things, conduct, printed matter, or anything of a character which is deemed not to be in the best interests of all exhibitors or Exhibition Management. An exhibitor's space shall not be used to publicize meetings to be held outside the Exhibition that will detract from Exhibition attendance. All matters and questions not covered by these Rules and Regulations and all interpretations of these Rules and Regulations, are subject to final decision by Exhibition Management. Any questions should be addressed to Exhibition Management.

## ENFORCEMENT OF EXHIBITION RULES

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Reasons for Enforcement—The primary reasons for the enforcement of Exhibition rules are to: (1) protect the integrity of IFPE

2023, its participants, sponsors and Exhibition Management, (2) insure compliance with the laws, codes, ordinances and contracts of the exhibit facility, municipality and the State in which the Exhibition is held, and (3) insure that all exhibitors are treated fairly.

### **PREVENTION OF VIOLATIONS**

To prevent violations by exhibitors, Exhibition Management will:

1. Send special alert mailings and newsletters to exhibitor representatives pre-show to make them aware of the intent of important Exhibition Rules.
2. Establish and publish a clear procedure for handling Exhibition violations and the penalties to be implemented by Exhibition Management to deal with violators.

### **PROCEDURES FOR IDENTIFYING AND HANDLING VIOLATIONS**

Exhibition Installation, Exhibition Days, and Dismantling:

1. An exhibitor should contact Exhibition Management if there are any questions concerning the procedures for identifying and handling violations of the Exhibition Rules and Regulations.
2. Exhibition Management and floor managers under the supervision of Exhibition Management will routinely inspect the exhibit floor during Exhibition installation, Exhibition days and dismantling. Their duty will be to assist in the interpretation and enforcement of the rules. The Exhibit Space & Rules Committee and the Management Committee will have the final decision concerning all Exhibition rules.
3. Upon discovery of a violation of the Exhibition Rules in an exhibit, Exhibition Management or the floor manager will issue a written notice to the exhibitor representatives in the exhibit and explain the nature of the violation.
4. The written notice will explain that the violation must be corrected: (a) immediately, if the violation poses a safety hazard, (b) by 6 p.m. on March 13, 2023, if the violation occurs during Exhibition installation, or (c) before the opening of the next Exhibition day, if the violation occurs during Exhibition days. (If the exhibit in violation is unoccupied, Exhibition Management will alert the representatives of the exhibit.)
5. Violations involving ineligible equipment or exhibitors must be corrected IMMEDIATELY during Exhibition days and are subject to the penalties listed below.
6. An exhibitor receiving a written notice of a violation will have its exhibit re-inspected by floor managers at the time specified on the written notice.
7. If the inspection reveals that the violation has not been corrected or if the same violation is found at any time after the first violation, a second notice will be given and the procedure noted above for the first violation will be repeated.
8. Failure to correct a violation immediately in the case of ineligible equipment, (item 5 listed above) or after the second notice in the case of other violations, or a third occurrence of the same violation, will result in a penalty being administered by Exhibition Management in accordance with the Exhibition Rules and Regulations listed below.
9. An exhibitor wishing to appeal a written notice must do so by contacting Exhibition Management within the time allowed on the written notice to correct the violation.

### **PENALTIES FOR VIOLATION OF EXHIBITION RULES**

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Exhibition Management reserves the right to penalize an exhibitor for an uncorrected violation in the Exhibition Rules and Regulations. Violations during the installation period or Exhibition days will result in one or more of the following:

1. Draping off or covering the item in violation for a period specified by Exhibition Management at the exhibitor's expense.
2. Immediate removal or draping off the entire exhibit at the exhibitor's expense.
3. Removal of the item in violation at the exhibitor's expense.
4. Loss of priority status for future IFPE events.
5. Other sanctions deemed appropriate by Exhibition Management.

### **THE EXHIBITOR AGREES:**

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1. The Exhibitor shall make no claim for any reason whatsoever against either the LVCVA or Exhibition Management for loss or damage or for injury to himself or his employees while in or about the LVCC or for loss or damage by reason of failure to hold the Exhibition as scheduled, reduction in Exhibition hours or days, failure to provide exhibit space, removal or closure of the exhibit or any other act of Exhibition Management. This includes but is not limited to any indirect, incidental, consequential, punitive or special damages, lost profits, lost savings, loss of goodwill or otherwise arising out of or relating to the Exhibition or any act or omission of Exhibition Management or the LVCVA.
2. Exhibitor shall bear their own risks of loss or damage to property and injury.

3. The Exhibitor shall make no claim against Exhibition Management for any reason for the acts or omissions of any contractor or for charges or billings (including overtime charges) for services rendered to the Exhibitor by any contractor, or due to any change to the targeted move-in or move-out time for the exhibit, or any delays in move-in or move-out of the exhibit.
4. Exhibition Management shall not be liable for any delay, failure in performance, loss or damage due to: fire, explosion, power blackout, earthquake, flood, the elements, strike, embargo, labor disputes, acts of civil or military authority, war, acts of God, acts of terrorism, epidemic/pandemic illness or outbreak, public health warnings, government orders and regulations, acts or omissions of carriers or suppliers, curtailment or delay in transportation facilities, acts of regulatory or governmental agencies, or other cause or occurrence beyond its reasonable control, whether or not similar to the foregoing.
5. That Exhibitor shall:
  - A. Insure against said risks of loss or damage to property and injury and secure and furnish Exhibition Management with each insurer's covenant not to exercise any legal or equitable right it may have against Exhibition Management or the LVCVA and provide Exhibition Management with a Certificate of Insurance evidencing such coverage with Exhibition Management, the Exhibition Sponsors (AEM and NFPA) and the LVCVA named as insureds.
  - B. If failing to insure against all such risks, or failing to secure and furnish each insurer's covenant not to sue, the exhibitor shall indemnify and hold harmless Exhibition and the LVCVA from any and all loss or damage to property and injury aforesaid.
  - C. Follow the LVCVA Building Users Manual rules and all other applicable laws, ordinances, codes and regulations as applicable to the exhibit space. Pertinent information from this manual will be distributed within the Exhibitor Services Manual.
6. Exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, defend and save Exhibition Management, the LVCC, the LVCVA and their employees and agents, harmless against all claims, liability, losses or damages to persons or property, governmental charges or fines and attorney's fees arising out of or caused by exhibitor's installation, removal, maintenance, occupancy or use of the exhibition premises or a part thereof, excluding any such liability caused by the sole negligence of the indemnitee.
7. The Exhibitor agrees that the preceding paragraphs shall also apply to the Westgate Las Vegas Resort & Casino and any exhibit space at locations other than the LVCC.
8. As used in the preceding paragraphs 1 through 7, references to Exhibition Management shall also include the Exhibition Sponsors, the National Ready Mixed Concrete Association and National Stone, Sand and Gravel Association.